CEDA COMMUNITY AND ECONOMIC DEVELOPMENT ASSOCIATES

2019 ANNUA REPORT PROCEDAM

- COMMUNITY SUPPORT PROGRAM
- SPECIAL PROJECTS
- SMALL CITIES DEVELOPMENT PROGRAM
- EXPANDED MARKETING

A Note From Our CEO

Dear Friends,

I have had the pleasure to write this message to you for the past 15 years and I can tell you that CEDA had an incredible year in 2019. I am excited by what has been accomplished this past year, but more than any of the past years, I am so looking forward to what 2020 will bring.

CEDA is working for our rural communities. I am humbled when I stop to think about the accomplishments this organization, with your help of course, has accomplished in the past 15 years! Think of the investments, grant dollars awarded, assistance provided, businesses started, and jobs created in the communities, counties, and regional organizations served by CEDA team members. Yes, CEDA has and continues to make a difference in rural America! Every day, our team at CEDA asks ourselves how we can make a difference in the lives of rural Americans to allow them to control and define their own destinies.

CEDA is investing in rural America. We are investing in our own growth through expanding our service territories. We are investing in new team members and will have as many as 30 CEDA team members providing professional services throughout the Upper Midwest. We are investing in our team members with training and technology so that we may better serve our territory. We are investing in new programs that will benefit our contract holders. You will see innovative thoughts and ideas put to work in your communities as we push into 2020 and beyond.

We owe a debt of gratitude to the CEDA Board of Directors, CEDA team members, the many CEDA investors, CEDA contract holders, and the partners we work with. Without you, we could not have had the impact we strive to make over these past years. Your confidence in CEDA is greatly appreciated. I would like to say a thank you to three of our retiring Board Members – Jim Hoines, Mike Jones, and Elaine Garry. I can't say thank you enough for your dedication to making a difference through CEDA and wish you the best in your retirement.

We look forward to working with all of you once again in 2020. We invite you to become more involved with CEDA through the communities, counties, or companies you represent, that invest in CEDA, or by attending one of our many events. 2020 looks to be an exciting year, and working together, we may continue to make great things happen.

Sincerely,

- Led



COMMUNITY SUPPORT PROGRAM

SPECIAL PROJECTS





EXPANDED MARKETING

SMALL BUSINESS COUNSELING





SMALL CITIES DEVELOPMENT PROGRAM

community and economic development associates COMMUNITY SUPPORT PROGRAM 2019 Highlights

Blooming Prairie, MN

- Commercial Façade Improvement Program aided in funding 5 building improvement and beautification projects.
- 2020 Community Improvement Survey prepared for the City.
- Completed the Historic Water Tower Preservation Study.

Blue Earth, MN

- Secured a SMIF Small Town Grant for \$7,500.
- In partnership with the Blue Earth Active Living Coalition, secured an award from the Conversation Assistance Program through the National Park Service.
- Approved lot purchase agreement to a start-up seed conditioning business in the Golden Spike Business Park.

Cannon Falls, MN

- Authored a report and plan for the Cannon Roots food economy initiative.
- Facilitated the demolition of the Lee Chevrolet building.
- Assisted authoring an application for the MNHS Legacy grant for \$56,000 to repair Historic Third Street Bridge.

Chatfield, MN

- Established a Tax Increment Financing district for a new residential subdivision with 18 lots for income gualified buyers.
- Negotiated a development agreement leveraging \$428,000 in Tax Increment Financing and \$427,000 in various grants to redevelop six underutilized parcels for retail development.
- Sold first lot in the new Enterprise Drive business park for a multiunit commercial building, utilizing a \$55,500 EDA loan to finance the project.

Claremont, MN

- Began Community Outreach Effort towards leaders in Owatonna to improve regional relations.
- Conducted the Development Survey to begin the process of an Orderly Annexation Agreement with the township.
- Facilitated information gathering and work with MNDOT for US-14 relocation and expansion.

Cold Spring, MN

- Collaborated with the U of M-Extension to develop a Market Area Profile for the Cold Spring trade area.
- Collaborated with the Joint Action Committee, City of Richmond, and City of Rockville to develop the All About Rocori website.
- Designed and conducted a Downtown Parking Study to inform current parking ordinances and future planning in the downtown commercial district.

Dodge County, MN

- CEDA completed the Dodge County Comprehensive Plan, adopted in 2019.
- Authored and awarded a SMIF Economic Impact Grant for Hispanic Economic Development Outreach.
- Kicked off the Dodge County Economic Development Blog with the Starting a Minnesota Business series.

Ellendale, MN

- Aided the expansion of BioPlastic Solutions, a manufacturer which recently moved to the community.
- Hosted a joint Strategic Planning Session between the City Council and EDA to address community and organizational priorities.
- Enacted a Residential Construction Tax Abatement program to spur new home construction..

Eyota, MN

- Collaborated with People's Energy Cooperative to provide Small Business Counseling loans, and grants for a Chiropractic business that recently opened.
- Used EDA and Revolving Loan Funds, in collaboration with People's Energy Cooperative, to assist in the sale of the Eyota Market to an experienced, local grocer.
- Th EDA formed and staffed a local committee tasked with advising the EDA Board on the potential change in management and ownership of an EDA asset, Arbor Gardens Senior Living.

Faribault County, MN

- Hosted a business succession event in partnership with the U of M-Extension and Blue Earth REV. The event inspired the EDA to partner with the U of M-Extension to offer a 10-week succession planning course in 2020.
- Approved \$198,730 in loans through the USDA Rural Business Enterprise Grant Program to four businesses in the County.
- Approved a \$30,000 loan from the Revolving Loan Fund to assist Bevcomm in bringing one gigabit internet service to rural portions of the County.

Fillmore County, MN

- Hosted an Economic Development Summit with a focus on the impact of Outdoor Recreation on the County's economy.
- Expanded the Bluff Country Collaborative Workforce Development Program to include more Fillmore County schools and businesses.
- Completed a new housing study for Fillmore County to promote housing demand and opportunities in the area.

Frazee, MN

- Redesigned the existing Revolving Loan Fund program to streamline the application process and increase utilization of the fund.
- Worked closely with the Minnesota Housing Partnership to advise the development of a multi-use building in downtown to include retail storefronts and senior living apartments.
- Collaborated with the EDA and City Council to update the City's logo and branding to better highlight the City's recreational opportunities.

Goodhue County, MN

- Hosted the 11th Annual Goodhue County Economic
 Development Summit
- Processed the County-wide Housing Study Request for Proposals and communications with the partner cities.

Goodhue, MN

- Attended the MN Farmers Market Association annual conference and assisted in the establishment of the first Goodhue Farmers Market. Secured a \$600 grant from Goodhue County Live Well for registration fees to the conference.
- Secured \$3,100 in grant funding from Goodhue County SHIP/Live Well to assist with the start-up costs for the Farmers Market.
- Authored and awarded \$975 from Compeer Financial for marketing expenses for the Farmers Market.

Goodview, MN

- Created a Comprehensive Plan Request for Proposal and established a Steering Committee to review and score the Comprehensive Plan Proposals.
- Authored and awarded \$9,600 grant from the Minnesota Twins Fields for Kids program to furnish dugouts with covers to protect players.
- Authored and awarded a \$3,000 grant from Morrie Miller Athletic Foundation and a \$500 grant from the Goodview Business Association to rebuild the basketball court at Memorial Park.

Grand Meadow, MN

- Completed the Greater Minnesota Futures Project to identify community assets and challenges.
- Worked with the Department of Transportation to identify opportunities to improve safety on State Highway 16 and to enhance the highway as a community asset.
- Worked with MN Department of Employment and Economic Development to identify Minnesota Investment Fund dollars available for the One Time Exemption and designed a series of projects to utilize those dollars.

Harmony, MN

- Negotiated a purchase of 8 acres to expand the industrial park in order to accommodate an upcoming relocation of a Dairyland Power Cooperative facility, as well as creating additional lots for sale.
- Facilitated EDA loans totaling \$50,000 for two new Main Street businesses, awarded \$11,750 in new home rebates creating two single family homes adding \$317,000 to the tax base, and launched a new streamlined loan program for commercial rehabilitation.
- Continued implementation of Experience Harmony II placemaking strategic plan.

Hayfield, MN

- Completed a mural at Hayfield Public Swimming Pool, supported by local volunteers and funded by the Paint the Town Grant from SMIF and ACE Hardware.
- Awarded \$581,600 in Small Cities Grant funding to begin projects in early 2020.
- Submitted Hayfield Comprehensive Plan to the City.

Houston County, MN

- Began work on a new initiative to help farmers try new things both on and off their farms. This included holding several workshops for farmers and securing an \$18,000 SMIF grant for a new regional farming initiative Driftless Grown.
- Continued work on the Bluff Country Collaborative, which provides meaningful, hands-on experience to future works in a partnership between over 50 businesses, all Houston County Schools, Houston County, Fillmore County, Workforce Development Inc., SE Perkins Consortium, and Southeast Service Cooperative.
- Approved four EDA loans to Houston County Businesses.

Howard County Business and Tourism, IA

- Approved \$201,300 in RLF loans to 28 entrepreneurs and businesses creating 30 new jobs and retaining another 105 jobs.
- Authored and awarded over \$32,000 in grant funds for projects and events in the County, in addition to a \$400,000 Iowa High Quality Jobs Program grant for Upper Iowa Beef in Lime Springs.
- Authored and awarded a \$100,000 Residential Housing grant through the Regional Housing Trust Fund. Two communities worked with developers to create lots for single-family housing and a high-end housing development project.

Kasson, MN

- Approved six projects through the Façade Improvement Program, providing \$10,000 in business assistance to complement \$42,150 in private investment.
- Redesigned a new EDA Revolving Loan Fund program to begin in 2020.
- Authored and awarded a Community Roadside Landscaping Partnership Program project for \$8,000.

Lake City, MN

- Hosted an expert panel event on Opportunity Zones and specific projects, attended by developers, investors, business leaders, and elected officials which included a bus tour of potential development sites in the community.
- Facilitated Tax Increment Financing for a 150,000 square foot expansion of Hearth & Home Technologies.
- Added a new full-time position to the EDA team, in partnership with SMIF sponsorship of an AmeriCorps VISTA position, to assist in growing programming for Spanish-speaking residents with a long-term goal of providing curriculum for financial literacy.

Lanesboro, MN

- Authored and awarded a SMIF Economic Impact Grant for \$4,200 to host business workshops for local entrepreneurs in 2020.
- Constructed a database of local business owners and those involved in local development to assist the City in planning local events in coordination with local businesses.
- Continued work with the Rural Entrepreneurial Ventures (REV) program, facilitated by SMIF and U of M-Extension.

LeRoy, MN

- Drafted, presented, and passed a County resolution to secure support from Mower County to add four miles of state trail from Taopi, MN to the Iowa border south of the Trailhead in LeRoy.
- Constructed a facility plan for an abandoned Main Street building owned by the EDA to bring in desired community amenities, such as a laundromat, coworking space, exercise space, and a pet wash.
- Evaluated and implemented marketing and promotional efforts for LeRoy City Lines as the business expanded its fleet and services to meet increased transportation demands.

Itasca Economic Development Corporation, Itasca County, MN

- Facilitated 15 brainstorming sessions for eight communities to identify and prioritize community projects and focus areas.
- Completed a commercial real estate rent study for Itasca County.
- Authored and presented seven first impression reports to individual communities throughout Itasca County.

Jackson, MN

- Approved seven projects through the Business Façade Improvement program, providing \$25,000 in addition to private funding which totaled \$35,000 of investment into the community.
- Hosted an Enterprise Minnesota State of Manufacturing Focus Group.
- Collaborated with Community Partners Research, Inc. to complete a new housing study for the City of Jackson.

Lewiston, MN

- Provided services and resources to "Save the Golf Course" initiative, assisting the new owners with business consulting to purchase the golf course.
- Logo designed for the EDA by CEDA.
- Conducted business counseling for twelve new and expanding businesses, as well as promoted the EDA's Façade Improvement Program.

Mantorville, MN

- Revamped the Revolving Loan Fund application and created supplemental documents.
- Established an official Facebook page to conduct community engagement, adding 400 new followers and reaching nearly 40,000 users during a three-week promotional period.
- Coordinated and hosted the EDA Meet & Greet with live Facebook demonstrations for business owners and community organizations.

Medford, MN

- Created Micro Grant Program in addition to promoting the Revolving Loan Fund and Façade Improvement Program.
- Assisted in the creation of a city brochure to be used as a marketing tool.
- Promoted commercial and industrial development in the City and West Frontage Road, providing site selection and site proposals for prospective businesses.

Montevideo, MN

- Organized a Childcare Appreciation Gathering for providers in the area. This event conveyed the community's appreciation of our childcare providers and fostered positive relationships between the City and childcare providers.
- Worked on an abatement program for a multi-family housing development, conducting research on successful programs which will guide the creation of Montevideo's abatement program.
- Evaluated the prospect for housing development, including new housing and redevelopment of existing buildings.

NW Illinois Economic Development, IL

- Worked with the cities of Galena and Stockton to find new uses for vacant industrial sites.
- Expanded marketing efforts with the creation of the MarketThis! Northwest Illinois newsletter, as well utilizing Instagram and TikTok marketing channels.
- Completed the 5th annual Build It Grow It small business course, awarding \$1,000 in seed money to Kindred Spirit Health & Well Spa, and signing contracts for two Build It Grow It locations for 2020.

People's Energy Cooperative, MN

- Provided \$100,000 in financing to Bennett's Eyota Market in Eyota, MN. The \$625,000 project facilitated a successful transition for new ownership, retained 20+ jobs, and kept a grocery store in the community.
- Developed a new marketing video to showcase the Cooperatives' economic development programs and hosted an economic development workshop in partnership with DEED.
- Granted \$108,125 to community organizations through the Operation Roundup program.

Preston, MN

- Formed the Preston Workforce Committee and Preston Housing Committee, as well as hosted the first ever Preston Housing Summit which identified 167 lots for development and showcased ten development areas to the 75 attendees.
- Created the Preston Livability tab on the Chamber website with SMIF, EDA, and Community Foundation funds which includes a 'Build in Preston' video and concept plats for new housing subdivisions. The Livability Website Tab is hosted on the Chamber website.
- The EDA participated in CEDA's Regional Development Tour, showcasing Preston's economic development projects and assets.

Rushford Village, MN

- Worked with City Council and the Planning & Zoning Board to conduct research on the City's Comprehensive Plan and recommendations on the potential 25-year lease of city land for an independent solar field.
- Determined desirable zones to direct future development towards within city limits.
- Began a community survey of all area landowners to assist the City with future planning and to prioritize possible community projects.

Spring Grove, MN

- Worked with local partners to implement the Spring Grove Heritage House project, an affordable home designed by Spring Grove High School students and built in partnership with Habitat for Humanity volunteers.
- Provided \$115,000 in financing to several local businesses, leveraging over \$600,000 in private investment to create and preserve local jobs.
- Developed a business toolkit in partnership with the SMIF REV program and held several workshops for local leaders and entrepreneurs to promote economic development tools for businesses.

Spring Valley, MN

- Launched a Small Business Development Tool, made possible with a SMIF Grant and a partnership with RCTC, which provides information and resources for business owners and prospective start-ups.
- Facilitated a \$60,000 EDA loan for Stellar 181 Taphouse, bringing new business to the community.
- Formalized a plan to create promotional materials for Spring Valley by engaging local organizations to tell the story of the community's amenities and high quality of life in Spring Valley.

St. Charles, MN

- Worked with representatives from Love's Travel Stops to help them acquire additional land for their project on I-90.
- Worked with City staff to acquire a 16-acre parcel of land for Phase 2 of the Chattanooga Innovation Park, as well as assisting Whitewater Dodge with land acquisition in Phase 2.
- Facilitated RLF loans to assist the ownership transition for the Cabin Coffee franchise in St. Charles.

Stewartville, MN

- Authored and awarded \$150,000 in MIF funding for a 65,000 square foot expansion of a local manufacturer, adding 18 jobs over two years with competitive wages and increasing the City's tax base.
- Created and implemented a business beatification program providing dollar-for-dollar matches to façade improvement efforts, totaling \$23,985 in project assistance.
- Created multi-platform promotional marketing videos which showcase the livability, attractiveness, and business opportunities in Stewartville.

Upsala, MN

- Designed and conducted a Health Care Needs Assessment for the Upsala community to inform the forthcoming Assisted Living Facility project.
- Authored and awarded \$8,000 in grants from the MN Power Foundation and Game Time for improvements to the city park, including a new playground set.
- Collaborated with the U of M-Extension to conduct a Gap Analysis Calculation, comparing the profile of businesses in Upsala to statewide and national community profiles.

West Concord, MN

- Facilitated the sale of a Main Street property to a new manufacturer and retail business.
- Facilitated the development of Mathias Subdivision lots and the future Organ Subdivision.
- Assisted City staff with regular duties and the City Administrator transition.

Winnebago, MN

- Conducted a community survey to gather feedback from residents, whose input shaped the 2020 Priority Plan and inspired the City to organize a quarterly newsletter.
- Conducted a business survey to better understand the needs of local businesses.
- Secured \$1,000 in funding to implement the Power of Produce Program at the Winnebago Farmer's Market, providing children \$2 tokens to purchase fresh produce and encourage healthy eating.

Zumbrota, MN

- Processed annexations for 30 acres of land into the City for new development.
- Processed permits for zoning requirements on 36 new homes adding a market value of \$6,954,106 and permits for three new commercial projects adding a market value of \$2,050,175 to the community.
- Aided in the coordination of the Zumbrota Covered Bridge Festival and Parade, which reinforces a sense of community pride and identity.

Special Projects

Manufacturing Week

In addition to sending personalized thank-you cards and recognizing manufacturers in our communities, CEDA partnered with regional organizations to facilitate tours for over 300 students at over 20 manufacturers in Blooming Prairie, Chatfield, Dodge County, Fillmore County, Goodhue County, Harmony, Houston County, Lake City, and Stewartville.





CEDA staff authored and were awarded a \$5,000 grant from Compeer Financial to fund a Housing Study for the City of Spring Grove. CEDA staff conducted community engagement sessions and local research to inform the report. The Spring Grove Housing Study includes a development map, practical steps and action items, based on community input, to address housing needs in the Community.

Oronoco, Allis Park: Outdoor Recreation Grant

CEDA staff authored and were awarded a \$53,000 grant from the Department of Natural Resources. Funds will be used to restore Allis Park which had been washed out and devastated by the flood in 2010. In addition to restoring the park, the City will add a paved parking lot, walking paths, and an informational kiosk for the historic 1860s dam.

Harvest Entrepreneur Network

CEDA staff authored and were awarded a \$160,000 DEED Business Development Competitive Grant for the new Harvest Entrepreneur Network initiative targeting agribusiness and entrepreneurs, which is expected to serve 40 entrepreneurs with one-on-one coaching and over 100 businesses through events.

Houston Broadband

CEDA staff authored and were awarded a \$2.9 million DEED Border-to-Border Grant for AcenTek to install fiber-optic, high-speed, wireless internet to rural Houston which will bring service to 909 unserved or underserved business, households, farms, and community institutions.

Kenyon Industrial Park

CEDA staff authored and were awarded a DEED Business Development Public Infrastructure Grant for \$672,096 for Phase I establishment and construction of Kenyon's industrial park on 30 acres of city land. The project is expected to create 60 jobs within five years.

CEDAs' Proprietary Market Intelligence Dashboard (MID)

CEDA was awarded a Grant from the Otto-Bremer Trust to create a Market Intelligence Dashboard tool currently under development by Tracy Lauritzen of Krakerjak, LLC. The MID is proprietary to CEDA and will be exclusively available to our communities to use. The MID will help CEDA communities analyze market potential, consumer patterns, market gaps, industry competitors, and other data to enhance community development. Keep an eye out for further developments in 2020!

Expanded Marketing Program

CEDA staff attended several international **TRADE SHOWS** including PACK, IPPE and the Medical Design and Manufacturing show.

Valuable **BEST PRACTICES VISITS** were conducted in Dubuque, IA.

Fourth Annual **REGIONAL DEVELOPMENT TOUR** hosted 50 professionals on a mobile tour event featuring three CEDA communities: Cresco, IA, Harmony, MN, and Preston, MN.

Hosted four quarterly <u>MARKETING IN THE MORNING</u> business breakfasts, including a Global Entrepreneurship Week endorsed event, to educate small business professionals and community leaders.

Attended the MAEDC Site Selector Conference in Chicago, gaining access to a **DATABASE** of over 2,000 national site selectors.

Continued efforts on the **<u>GOVERNMENT RELATIONS INITIATIVE</u>** to increase communication with elected officials in local, state, and federal positions.

Small Business Counseling



PARTNERSHIP

CEDA team members provide free, confidential, one-on-one counseling for current and aspiring business owners



SERVICES

- Business planning
- Financial Packaging
- Market Research
- Budgeting
- Succession Planning
- And more

BUSINESSES

27

HOURS

138

Small Cities Development Program

CEDA continues to work with Minnesota's Department of Employment and Economic Development to administer the Small Cities Development Program. This program distributes federal block grant dollars to communities with fewer than 50,000 residents. Qualifying cities and counties can utilize funding for housing, public infrastructure and commercial rehabilitation projects. Altogether, the program includes nearly \$7 million in federal, state, and local matching dollars.

Blue Earth

CEDA authored preliminary application for an owner-occupied SCDP housing grant. The City is requesting funds to rehab 12 homes.

Caledonia

Awarded \$824,698 in SCDP funds to rehab one multi-family rental, 10 commercial, 15 mixed-use rental, and 15 owner occupied properties. CEDA will administer the commercial, mixed-use rental, and multi-family rental portions of the grant, for which all grant funds have been already been awarded. Semcac will administer the owneroccupied properties.

Dodge Ceneter

Entering the last year of the SCDP grant with 18 total owner-occupied housing projects, surpassing the projected 17 units. 15 single family homes have been rehabbed so far, with three more projects currently in progress. By 2020, the grant will have invested \$297,653 towards housing rehab.

Elgin

Awarded \$303,600 in grant funds to rehab 12 owner occupied homes. CEDA began disbursing funds in 2019 and have six projects in progress.

Eyota

Awarded \$287,500 in grant funds to rehab 20 rental units. Six rental units are currently under construction and four rental units were completed in 2019.

Hayfield

Awarded \$581,900 in grant funds towards the rehab of 23 owner occupied homes. Projects will commence once funds are disbursed in 2020.

Houston

Near completion on their Water Treatment Plant, utilizing \$580,000 of SCDP funds and leveraging \$1,726,746 of PFA funds. CEDA staff administered the labor standards portion of the grant. CEDA also partnered with Semcac on 15 housing projects utilizing \$153,595 in SCDP funds, 5 houses have been completed so far.

LeRoy

The SCDP out grant was closed in September, having completed seven commercial projects utilizing \$168,000 from SCDP funds and \$65,451 in leverage funds. CEDA and Semcac partnered up to complete owner occupied fifteen homes utilizing \$300,000 in SCDP grand dollars in addition to \$38,988 in leverage funds.

Red Wing

Three homes are in the process of being rehabbed, utilizing \$72,000 of funds from the AHTF Owner Occupied Rehab Program. Red Wing had three commercial rehab projects administered using \$187,140 of Program Income Funds and \$21,385 from leverage funds. One housing rehab project was completed using \$7,315 from the Red Wing HRA Program Income Fund.

BOARD OF DIRECTORS

<u>Michael P. Tuohy, Chair</u> COO, TUOHY Furniture Chatfield, MN

<u>Larry Anderson, Vice-Chair</u> President, Anderson Rural Network, LLC Frost, MN

<u>Randy Domeyer, Treasurer</u> Senior Vice President, Merchants Bank Winona, MN

<u>Gary Gooder, Secretary</u> President, Alum-Line Inc. Cresco, IA

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<u>Richard Bodensteiner</u> Partner, Automated Equipment, LLC Red Wing, MN

<u>Bill Rohe</u> President/CEO, Rohe & Associates, LLC Rochester, MN



2019 FINANCIAL STATEMENT

Revenue \$1,933,538

Expense \$1,817,187

Net Income Before \$116,351 Depreciation



OUR TEAM

Ron Zeigler Cris Gastner Cris Giesen Jova Stetson **Jason Passmore** Courtney Bergey Swanson Allison Wagner Abby Wright Donna Mack **Cathy Enerson** Spiff Slifka **Rebecca Charles Thomas Nelson** Mary Kennedy **Kjellgren Alkire** Hillary Zidlicky Annie Leibel Ryan Soukup **Trisha Porter** Nicholas Ouellette Sarah Carling Chris Hahn **Emily Legel** Alek Schulz **Robert Harris Heather Holmes**

77

We're passionate about the communities we serve and advancing the economic vitality of our region

OUR FUNDING PARTNERS Thank you for your commitment to CEDA and the

economic vitality of rural communities!

DIAMOND LEVEL PARTNERS





PLATINUM LEVEL PARTNERS



A Touchstone Energy* Cooperative 🖈





GOLD LEVEL PARTNERS





SILVER LEVEL PARTNERS

- GREAT RIVER ENERGYHAWKINS ASH CPA'S
 - ITC MIDWEST
- MAYO CLINIC FOUNDATION
- MERCHANTS BANK
- MINNESOTA BUSINESS FINANCE
 CORPORATION

BRONZE LEVEL PARTNERS

- FIRST SOUTHEAST BANK
- FORESIGHT BANK
- F&M COMMUNITY BANK
- FREEBORNE-MOWER COOPERATIVE
- HAMMEL HOUSE CO, LLC
- HOME FEDERAL SAVINGS BANK
- OLMSTED MEDICAL CENTER



- RED WING IGNITE
- ROOT RIVER STATE BANK
- SE MN 504 DEVELOPMENT, INC.
- STEELE WASECA COOPERATIVE
 ELECTRIC
- PRAIRIE ISLAND TRIBAL COUNCIL
- ROCHESTER CITY LINES
- RSP ARCHITECTS
- RUSHFORD STATE BANK
- SHORT ELLIOTT HENDRICKSON (SEH)
- THINK MUTUAL BANK
- WIDSETH SMITH NOLTING

Want to be a champion for rural communities? We'd love to get you on the list! Reach out to our team at info@cedausa.com for more details.

- AYARS & AYARS
- BREMER BANK
- CRESCO BANK & TRUST
- CUSB BANK
- F&M COMMUNITY BANK
- GOODHUE COUNTY
 COOPERATIVE ELECTRIC
- ALUM-LINE
- BEVCOMM
- BRAUN INTERTEC
- CITIZENS STATE BANK OF HAYFIELD
- DAKOTA ELECTRIC
- ECONOMIC INITIATIVE OF CANNON FALLS, INC
- FIRST FARMERS & MERCHANTS